

Article

Business Strategy is one of the Awe-Inspiring Boulevards for Noticeable Organizational Growth

<u>Rudrarup Gupta</u>

Director, Business Development, News Mania & Sustainable Cosmos Ambassador and SDG Expert, Green ThinkerZ, United Nations.

INFO

E-mail Id:

rudrarupgupta21@gmail.com How to cite this article:

Gupta R. Business Strategyisone of the Awe Inspiring Boulevards for Noticeable Organizational Growth. *J Adv Res Busi Law Tech Mgmt* 2020; 3(1): 5-9.

Date of Submission: 2020-12-18 Date of Acceptance: 2020-12-30

ABSTRACT

The concept of Business Strategy is one of the significant commercial practices which are to be magnificently regulated by both leaders and followers to enrich the pre-scheduled organizational objectives in connection of our best occupational sustainability along with the viable celerity of commerce from the perspective of our both words and wisdom. In this regard leaders shall have to draw the finest sketch about the most prolific runway for that organization which is in a very stable position to reach the desired business objectives indeed. It is indeed a core drawing of a concrete plan where every individual of that organization shall have to understand about the present stature of a company and what should be done in enriching the satisfactory volume of business and the remarkable organizational growth respectively. That is why a few leaders must be associated with the organization that they will be searching for some of the profound avenues not only for the substantial money but to connect with several sound ventures which might be flourished in the long run. Therefore, each industry will be having the glorious hope to generate money and they will be able to secure such amount of money which is undoubtedly imperative for surviving in terms of money, global acceptance and goodwill at all. First of all business strategy needs the bold manpower who will be truly responsible to search the market and the most lucid equation to instigate a formal bonding. This is how the network will be absolutely extremely high and mutually exclusive to determine for their fair business dealing at all. In this regard the gracious managerial hierarchy shall have to be ensured where the minute evaluation is undoubtedly required according to their qualification, age, desire, exposure, qualitative measure, net work, perception, understanding and most notably their professional foresight. Once all the said parameters will be completely dealt with then the process of recruitment might be initiated and the entire candidate shall have to fulfill all the criteria and they shall have to express their mutual reflection of mind as per the promise and commitments. It will be comparatively easier for them to instigate their professional operation and this is how the business strategy will be much developed.

Keywords: Active Paradigm, Entrenchment of Hierarchy, C Leader's Perspective and Organizational Growth

Journal of Advanced Research in Business Law and Technology Management <u>Copyright (c)</u> 2020: Advanced Research Publications



Introduction

The establishment of any organization largely depends upon the legal papers but the compelling future of an organization is truly based upon the authentic employees, followers. So the foremost assignment of a neat and clean follower should be to understand what exactly an organization is looking at and what exactly he or she is desirous to provide. Now the parity between the organizational demand and the desire of followers must be matched right from day one. It shall be really engaging from the perspective of followers to realize about the needful organizational steps and from the end of organization it shall be definitely in a different shape not only to be an exclusive example but that shall be well recorded to hold the global business goodwill as well.

Therefore, once the leaders do complete their fundamental training followers shall have to abide by the following:

Proper Location

Followers shall have to understand about the exact location and they shall have to study about the class of people in that very region indeed. So they will be able to generate an additional perception in approaching their products in a very tactful strategy of mutual understanding. Organizational representative shall have to be very natural, honest and prompt to make them understand about the product and the exceptional loyalty about the organization. This is how the mutual trust will be definitely built up and both the sides will be equally in the same equation to proceed further.

Appropriate Knowledge of Product

My perception says each of the followers shall have to be absolutely prepared to express their extensive knowledge about the product in such a manner as if that can draw the best attention of their oppositions. Because according

to the present day scenario people do not have the sufficient time but they concentrate upon the most beneficial glimpse at all. So the selling product shall have to have the consequential future and that will be approached along its surprising benefits where customers shall be investing less but they shall have the much bigger outputs gradually

Needful Patience

It is very important indeed. Because this exclusive attribute may change the entire scenario in the end. Marketing personnel shall have to have the high-end patience until that very product is productively conceptualized indeed. The best professional dealing will be successful when both marketing personnel and their clients shall be reaching at the anticipated breakeven. Otherwise the entire efforts will be completely lost and the furtherance of that discussion will not be matured in the future.

Mind Discovery

Marketing executive will have to be very watchful and he

or she shall have to the exceptional intelligence at all times. It shall be really very conducive for them to estimate the mind frame of their clients. It needs the firm conversation long with its impactful logic and mutual understanding respectively. It is almost a great remedy for ensuring the business now the rigorous feedbacks are required to convert their stand of mind through the constructive cameo of the same without any fail.

Agile Appearance

Marketing executive needs such appearance to meet their business clients from any class. It shall be determining their most valuable presence and that very appearance shall be full of zeal, ardent interest and bottomless cognitions at the end of the day. It matters not only to convince someone who are listening to our thoughts and product designs but the most adorable impression will be created for that representative and the goodwill of that organization will be remained same.

Strong Base of Mind

It is really very helpful because it provides the additional affluence to approach for the business and it is going to be really successful if the marketing executive do have the vigor to sell the product along with the most affluent knowledge of the product which has the invariable mileage for a client to deal with the same.

Robust Consistency

Business is a vast chapter and it has the very rational protocols which are regulated by both leaders and their subordinates. That each member of an organization shall have to be very consistent in enriching the relevant business good will and the innovative ideologies of products. This is how the conception of that product will be disseminated very comprehensively. Consistency of performance and to hold the organizational caliber this instinct is very important and it should be established according to the gradual modification of an organization.

Sound Perception

It is another most essential attribute. Because without the same the radiance or organizational growth will be not possible and on the other hand, leaders and followers will not be able to understand about the profitable dimension of that organization and the entire strategy will be in completely vein.

Nikolaos Basias and Yannis Pollalis have shared their most significant point of view in one of the published articles entitled: How to make an effective literature review in Business Development, Strategic Management and Technology (2018) that, literature review is one of the very imperative affairs for research success. In this regard it is quite evident that good marketing strategy needs the sound literature review and conceptual organizational literature. On the other hand, if the organizational literature is really reflective then the product will automatically be designed accordingly.

Therefore the entire managerial hierarchy needs the 5 tenets of lives which are absolutely requisite to refine the strategy according to the best need of industry and society as a hole. That is why both leaders and followers should be following the same given below:

Self Confidence

It is really pivotal once the organizational functions are regulated and leaders do segregate the entire work force amongst their followers as per the respective departments. It brings out the energy and arbitration to analyze the product and appropriate conception in the end. As a result they are truly upright not only to memorize the utmost implications of that product but to implement their illustrious impression at the same point of time.

Self Belief

They must be concerned about their capacities and the hard course of works. In this regard their envisions will be much sharper they will be involved with the absolute business dealing at every now and then.

Self Discipline

Both leaders and followers shall be well disciplined not only to run the conventional organizational paradigm but to motivate their entire managerial hierarchy. So the product of knowledge and the exclusive exploration of business will be unquestionably flourished in a very conforming manner.

Self Esteem

Each leader and follower should have the absolute self esteem and that shall have to be properly focused at the time of communal occupational glory where all the successful business dealing is undoubtedly connected along with the ravishing financial standing.

Self Assessment

Leaders and followers should assess their present occupational contributions and they have to change the same alongside their most sincere practices at all. Dedicated practices do ensure the solution. They shall have to maintain the same in all the regards. Without any positive assessment not a single output will be taking place and the business strategy will be in a real back foot. Therefore both leaders and followers shall have to concentrate upon the same not only save the organization from any of the unavoidable resilience but to generate the extensive financial revenue.

Nayeemunnisa and S Gomathy, have extended their perceptual thoughts in one of the published articles entitled: Understanding Organizational Capabilities: Review

Literature (2020) that, the bold environment of business has flourished the entire business world since they are going to establish new work system in the end.

According to the detailed analysis proper business strategy needs some of the legitimate perspectives to be globally appreciated which are as follows:

Psychological Perspective

Inspiration

Leaders should inspire their followers not only to understand the products thoroughly but to implement their IQ at the time of successful business dealing. Moreover both of their mental and physical makeup will be really advanced and they will be able to proceed along with their indomitable spirits.

Motivation

Leaders must motivate their immediate followers and its shall be both intrinsic and extrinsic in nature. Now intrinsic means their gradual promotions as per their performances and on the other hand, extrinsic motivations like fame, rewards, money etc. That is how the highest volume of business will be definitely secured from their point of views.

Counseling

It is important for them to set their mind and the intellect at the time of exclusive need and in this regard all the leaders do understand their impulsive stand and they do assign the tasks accordingly.

Needful Monitoring

Followers need to be monitored for their prompt refinements and their all round spirits to drive the entire organization without any second thought. That is how leaders are able to enhance both the cash flow and fund flow of their organization.

Occupational Experiments

Followers should be into different experiments through various pilot projects, different analytical reviews and so on. It is the remedy to estimate their present qualitative measures.

Administrative Perspective

Evaluation of Paper Work

It needs to be taken care of and the entire managerial hierarchy should be under this evaluation. Most notably all the leaders shall have to look after this and they shall have to approve the venture accordingly.

Occupational Progression

Both departmental heads and the leaders are equally responsible for this elevation through their approved business strategies. In this regard both leaders and followers

7

shall have to be really decisive to enable the same and disseminate the ratio of profit.

Departmental Peace

It shall have to be maintained because it is a matter of great occupational bonding and in this regard both leaders and followers shall have to work along with their ageless understanding, collective competency and the inextinguishable values in the end.

Proactive Concern

Each department should have their anticipated depth and the allotted nature of responsibilities so that they shall be growing as per their invariable individuality indeed. As a result conflicts will not be taking place and individual advancement will definitely be achieved.

Mirror Reflection

Both leaders and followers shall adopt the same strategy and plan so that they will be enriched in the same platform of collective proclamation and the communal harmony will be formed and the substantial magnificence of an organization will be achieved in style.

Individual Perspective

Admiration

Each leader and follower have do invariably admire each and other for the inclining volume of hard works and that is how the formal balance will be taking place in between leaders and followers so their best consequential future will be definite secured at all.

Consideration

Leaders shall have to consider the happenings through their formal justifications. Because it is a passive inspiration and that is how they shall be able to hold the professional community at the end and as a result the formulation of that business will be truly reformed.

Positive Dissemination

Leaders shall have to disseminate all the inspiring thoughts or newly invented introspections to all of them in a platform mass learning and that shall be undoubtedly utilized in confirming the successful occupational acceleration.

Cultivation

It is essential for the authority or leaders to inculcate new thinking and innovative brains to promulgate the approved strategy and that should be really theorized in the end.

Decision

It should be straight, prompt and target oriented in nature. Most notably the entire shape of organizational shall be modified and the decisions from followers and decisions from leaders shall have to be clubbed to find the best collective solution where the participative leadership Approach will be really enforced. Therefore:

- Market research is for prompt initiative
- Prompt initiative is for concrete planning
- Concrete planning is for scheduled execution
- Scheduled execution is for stunning occupational acceleration
- Occupational acceleration is for successful business strategy

Lerina Aversano, Carmine Grasso and Maria Tortorella have contributed their elite cognitions in one of the published articles entitled: A Literature review of Business, IT Alignment strategies (2012) that, a number of techniques, tools and methods have been used to make it really significant. IT businesses are in a position to be competitive but the strategies shall have to be there in the front.

Conclusion

The entire business strategy will have to be unique and easily understandable for the entire managerial hierarchy. So that it shall be practically absorbed by the people right from top to lower hierarchy to contribute their best from their end to bring out the histrionic occupational virtuoso within the stipulated time frame for their famed broadcasting in all over the globe in sustaining their proclaimed inventive paradigm at all.

Reference

- Basias N, Pollalis Y. How to make an effective literature review in Business Development, Strategic Management and Technology, Proceedings of the fourth Academic. *Research Conference on Global Business, Economics, Finance and Socieal sciences*, ISBN: 978-1-943579-41-9, New York, USA 2018; Paper Id: N880.
- Nayeemunnisa A, Gomathi S. Understanding Organizational Capabilities: Review Literature. *Journal* of Critical Reviews 2020; 7(9): 413-415. ISSN: 2394-5125.
- 3. Aversano L, Grasso C, Tortorella M. A Literature review of Business, IT Alignment strategies. *Procedia Technology* 2012; 5: 462-474.
- 4. https://www.indeed.com/career-advice/careerdevelopment/business-strategy-examples
- https://journals.sagepub.com/doi/ abs/10.1177/0268396219896811
- 6. https://www.business-case-analysis.com/businessstrategy.html
- 7. https://onlinelibrary.wiley.com/ toc/10990836/2020/29/3
- http://www.rapid-business-intelligence-success.com/ definition-of- business-strategy.html
- https://management-aims.com/index.php/mgmt/ article/view/4621

10. https://channels.theinnovationenterprise.com/articles/ the-key- components-of-a-successful-business-strategy

9

- 11. https://www.worldscientific.com/doi/abs/10.1142/ S02198770 20500431
- 12. https://corporatefinanceinstitute.com/resources/ knowledge/strategy/corporate-strategy/
- 13. https://www.questia.com/library/p578/journal-ofbusiness- strategies
- 14. https://www.forbes.com/sites/ forbescoachescouncil/2018/02/12/want-a-successfulbusiness-build-an-effective-
- 15. https://www.entrepreneur.com/article/38308